| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 |
|-------------------|--------------------------------------|--|-------------------|--------------------------|--|--------------------------------|---|-----------------------------|--------------------|--------------------------|--------------|-----------------|
| LYNX Rate Plan | LYNX Plan Description | RATE Description | Base Rate Plan | Rate for Availability | Linked to Another Plan / P for % off, F for Flat \$ amount off | Send Rate Updates to CRS | Send Status / Allocation Updates to CRS | Update GTEE / Cancel PMS | RATE | GTD/CXL | BREAKFAST | STATUS |
| 1R | PARTNER SPECIAL | Partner Special | RACK | Z5 | Р | N | N | N | 20% off BAR1 | GTD/72h | same as RACK | MUST be loaded |
| 3A | AAA RATES | Show Your Card Promotion (AAA International) | RACK | Z5 | Р | N | N | Y | 10% off BAR1 | GTD/6pm | same as RACK | MUST be loaded |
| 92 | AEROPLAN | SAS Vielflieger | FI | Z5 | Р | Ν | N | N | 10% on FFIT | GTD/6pm | same as RACK | MUST be loaded |
| AC | UNIT CARD INCL BREAKFAST | Best Western Unit Card | | AC | | N | Υ | N | fix | HOLD/4pm | | MUST be loaded |
| AE | SHOW YOUR CARD PROMOTION | Show Your Card Promotion (ARC Europe) | RACK | Z5 | Р | N | N | Y | 10% off BAR1 | GTD/6pm | same as RACK | MUST be loaded |
| D2 | NET RATE TIER 2 | Net rate, 31% off BAR -only for packaging | RACK | Z5 | Р | N | N | N | 31% off BAR1 | GTD/6pm | same as RACK | MUST be loaded |
| EB | EARLY WEB SPECIAL | Early Web Special | RACK | EB | Р | Υ | Υ | N | indiv. % off BAR1 | fullpay / non refundable | same as RACK | MUST be loaded |
| EE | BEST FRIENDS - EUROP | European Employee Discount | | EE | | N | Υ | Y | fix | GTD/6pm | same as RACK | MUST be loaded |
| FF | FRIENDS AND FAMILY | Friends and Family Rate | RACK | FF | Р | N | Y | Υ | 25% off BAR1 | GTD/6pm | same as RACK | MUST be loaded |
| FI | FIT-NET TO CLIENT | Net rate, fix | | Z5 | | N | N | Y | fix | GTD/6pm | same as RACK | MUST be loaded |
| FX | BEST WESTERN REWARDS POINTS | Best Western Free Night Voucher (BWR Points) | | Z5 | | N | N | Y | fix | GTD/6pm | incl. | MUST be loaded |
| HL | TRAVEL AGENT PROGRAM INCL BREAKFAST | Travel Agent Discount | | HL | | N | Y | Υ | fix | GTD/6pm | incl. | MUST be loaded |
| HY | HARLEY-DAVIDSON | Harley-Davidson Motorcycle Riding Program | RACK | Z5 | Р | N | N | Υ | 10% off BAR1 | GTD/6pm | same as RACK | MUST be loaded |
| JZ | PARTNER BONUS POINTS | Loyalty Partner Bonus Points | RACK | RACK | Р | N | N | Υ | 10% on BAR1 | GTD/6pm | same as RACK | MUST be loaded |
| MY | SPECIAL PROMOTION | Marketing Programs | RACK | MY | Р | N | Υ | N | 25% off BAR1 | fullpay / non refundable | excl. | MUST be loaded |
| QD | DERTOUR CITY NET RATE | City Breaks Unlimited (DERTOUR) | RACK | Z5 | Р | N | N | Υ | 15% / 20% off BAR1 | GTD/6pm | incl. | MUST be loaded |
| RACK | BEST AVAILABLE RATE | Best Available Rate | | RACK | | Υ | Υ | Υ | Dynamic Base Rate | GTD/6pm | individual | MUST be loaded |
| SR | SAVER RATE | Saver Rate | RACK | SR | Р | Υ | Υ | Υ | indiv. % off BAR1 | GTD/48h | same as RACK | MUST be loaded |
| UC | UNIT CARD | Best Western Unit Card | | AC | | N | N | N | fix | HOLD/4pm | | MUST be loaded |
| VR | 1000 BONUS POINTS BWR | 1000 BWR Bonus Points | RACK | RACK | Р | N | N | Υ | 10% on BAR1 | GTD/6pm | | MUST be loaded |
| WD | BEST WESTERN WEEKEND INCL. BREAKFAST | Best Western Weekend | RACK | WD | Р | N | Y | Υ | fix | GTD/48h | incl. | MUST be loaded |
| X2 | NET RATE AND DYNAMIC TOUR PROGRAM | Net rate, 20% off BAR | RACK | Z5 | Р | N | N | N | 20% off BAR1 | GTD/6pm | | MUST be loaded |
| XN | BBW PREFERRED RATE-NET | B.W. NEG XN (international) | XW | XN | P | N | Y | Y | 10% off XW | GTD/6pm | | MUST be loaded |
| XW | BBW PREFERRED RATE-COMMISSIONABLE | B.W. NEG XW (international) | RACK | Z5 | P | N | N | Y | 10% off BAR1 | GTD/6pm | | MUST be loaded |
| Z2 | SECONDARY PREFERRED | B.W. NEG Z2 (Johnson Controls) | RACK | Z2 | P | N | Y | Y | 19% off BAR1 | GTD/6pm | | MUST be loaded |
| Z5 | NEGOTIATED RATES | B.W. NEG Z5 (BBS-Firmennettopreis) | RACK | Z5 | P | N | Y | Y | fix | GTD/6pm | | MUST be loaded |
| Z6 | NEGOTIATED RATES | B.W. NEG Z6 (Dynamisch 10%) | RACK | Z5 | P | N | N | Y | 10% off BAR1 | GTD/6pm | | MUST be loaded |
| Z7 | BEST BUSINESS WORLDWIDE SELECT | B.W. NEG Z7 (KMU - Firmenvorteilsprogramm) | RACK | Z7 | P | N | Y | Y | 5% / 10% off BAR1 | GTD/6pm | | MUST be loaded |
| 0U | SPA GETAWAY | Auszeit (BW) | RACK | OU | F | N | Y | Y | fix | GTD/72h | incl. | choice of hotel |
| 0X | CADEAU BIJOUX | Cadeau Bijou / Cadeau Short Break | 101011 | 0X | | N | Y | N | fix | GTD/6pm | incl. | choice of hotel |
| 1F | PARK, SLEEP & FLY | Park, Sleep & Fly | | 1F | | Y | Y | Y | fix | GTD/72h | incl. | choice of hotel |
| 3J | BED & BREAKFAST SPECIAL | Marketingaktion "Schlaf Schön" | | RACK | | N | N | Y | fix | GTD/48h | incl. | choice of hotel |
| CT | CULTURAL GETAWAY | Kulturzeit (BW) | RACK | CT | F | N | Y | Y | fix | GTD/72h | incl. | choice of hotel |
| D | STAY 3 PAY 2 | Promotion 3 = 2 | RACK | D | P | N | Y | N | 33% off BAR1 | fullpay / non refundable | | choice of hotel |
| FA | STAY 4 PAY 3 | Promotion 4 = 3 | RACK | FA | P | N | Y | N | 25% off BAR1 | fullpay / non refundable | | choice of hotel |
| GM | GOVERNMENT/MILITARY | Government / Military | RACK | GM | Р | N | Y | Y | min. 10% off BAR1 | GTD/6pm | same as RACK | choice of hotel |
| HE | HOTEL SPECIAL | Hotel Special | 101011 | HE | | Y | Y | Y | individual | individual | same as RACK | choice of hotel |
| II | CULINARY GETAWAY | Mahlzeit (BW) | RACK | 11 | F | N | Y | Y | fix | GTD/72h | incl. | choice of hotel |
| IV | BESTSELLER | Best Seller (BW) | 10.001 | IV | <u>'</u> | N | Y | | fix | individual | incl. | choice of hotel |
| LH | TOP TIPP | Top Tipp (BW) | | LH | | N | Y | | fix | individual | incl. | choice of hotel |
| LI | DAUERBRENNER | Dauerbrenner (BW) | | LI | | N | · · · · · · · · · · · · · · · · · · · | | fix | individual | incl. | choice of hotel |
| PI | CADEAU SHORTBREAK | Cadeau Bijou / Cadeau Short Break | | PI | | N | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | N | fix | GTD/6pm | incl. | choice of hotel |
| PL | PRICELINE | Priceline | RACK | Z5 | D | N | N | | 20% off BAR1 | GTD/6pm | same as RACK | choice of hotel |
| Q2 | GOLF GETAWAY | Schlagzeit (BW) | RACK | Q2 | <u> </u> | N | IN | | fix | GTD/72h | incl. | choice of hotel |
| TP | RECREATION GETAWAY | Rauszeit (BW) | RACK | TP | <u>Г</u> | N N | I V | Y | fix | GTD/72h GTD/72h | incl. | choice of hotel |
| | | , , | + | | Р | N N | T NI | Y | **** | | | |
| V8 | EXCLUSIVE RATES BAR | BW Exklusivpreis V8 - 5% off BAR | RACK | RACK | Р | | IN NI | <u> </u> | 5% off BAR1 | GTD/6pm | same as RACK | choice of hotel |
| WW | EXCLUSIVE RATES EB | BW Exklusivpreis WW - 5% off EB | EB | EB V1 | Р | N | N | N | 5% off EWS | fullpay / non refundable | | choice of hotel |
| X1 | PREFERRED JOHNSON CONTROLS | B.W. NEG X1 (Johnson Controls) | RACK | X1 | Р | N | I | Y | 25% off BAR1 | GTD/6pm | same as RACK | choice of hotel |
| XZ | NEGOTIATED RATE OR | B.W. NEG XZ (Consortia) | RACK | RACK | Р | N | N | Y | 0% off BAR1 | GTD/6pm | same as RACK | choice of hotel |
| YE | EXCLUSIVE RATES SR | BW Exklusivpreis YE - 5% off SR | SR | SR | Р | N | N | Υ | 5% off SR | GTD/48h | same as RACK | choice of hotel |